

Loan Collaterals/Securities

Any or combination of the following:

- Real Estate Mortgage (REM)
- Chattel Mortgage
- Hold-out on Deposits
- Other collaterals acceptable to the Bank
- Assignment of Receivables/Purchase Orders (POs)
- Assignment of Sales Proceeds of Expected Produce
- Assignment of Class B, C and D sugar quedans on net planter's share with mill conformity. The Lending Units (LUs) are authorized to endorse the quedan certificates of borrowers to mill-based planters' association/ cooperative for bidding/ marketing provided that the proceeds will be remitted to LU for loan amortization and other charges, if any
- Post-dated Checks
- Assignment of "warehouse/ quedan receipts" issued by the storage firm or bonded warehouse
- Assignment of sub-PNs and underlying collaterals (Relending/ Rediscounting)
- All other available credit enhancement instruments such as assignment of insurance claims (e.g., PCIC, CLI), cash capture mechanism thru Debt Service Reserve Account (DSRA), Credit Surety Fund, Guarantee (AGFP, PhilGuarantee) among others, as applicable
- Assignment of Leasehold Rights signed between the landowner and lessee/investors, if applicable

Programs Management Department I
27th Floor, LANDBANK Plaza
1598 M.H. del Pilar cor. Dr. J. Quintos Sts.,
Malate, Manila
Tel. No. (+632) 8405-7450

For more information, contact or visit the nearest
LANDBANK Lending Center:



Regulated by the Bangko Sentral ng Pilipinas
<https://www.bsp.gov.ph/>

www.landbank.com



HVCVC Lending program_REVFA11072024



High Value Crops and Value Chain Lending Program

Empower the future of agriculture with the High Value Crops and Value Chain Lending Program. This initiative is designed to enhance credit support throughout the entire value chain of high-value crops and the coconut industry, ensuring our nation's food security remains intact. Be part of the change that drives progress in our agricultural sector.

Features

Eligible Borrowers

1. Farmers' Cooperatives/Associations (FCAs) and their Federation
2. Micro, Small and Medium Enterprises (MSMEs) classified as:
 - Sole Proprietorship
 - Partnership
 - Corporation
3. Large Agri-business Entities (LAEs)/Corporations
4. Non-Governmental Organization with legal personality to borrow
5. Countryside Financial Institutions (CFIs)
6. Graduates of Agriculture, Agricultural and Biosystems Engineering or similar courses dealing with crop production, management and processing under full government scholarship or Certificate of at least two (2) years training under government endorsed training programs (foreign or local)

Eligibility Criteria

1. Must pass the Bank's established Risk Asset Acceptance Criteria (RAAC) for each type of borrower.
2. Duly registered with the Department of Trade and Industry (DTI), Securities and Exchange Commission (SEC) or the Cooperative Development Authority (CDA)
3. Must have no existing loan with LANDBANK, LANDBANK conduits and other creditors covering same project area or that such loan has already been fully paid
4. Must have an identified market for their produce, preferably through purchase orders with reliable buyers or traders
5. Coconut
 - Titled land or covered by Lease Agreement
 - With at least 1,000 coconut trees or 3.6 hectares

Loan Purpose

1. Long-term lease of production farm - applicable to agriculture graduates and to those with government-sponsored training
2. Purchase of production inputs
3. Acquisition of Farm Machineries
4. Commodity/Sugar Quedan/Molasses Financing
5. Working Capital/Permanent Working Capital
6. Land acquisition as project site
7. Building/facilities construction/repair/retrofitting
8. Purchase and installation of post-harvest and processing machineries and equipment
9. Construction of Wholesale Markets/Bagsakan Centers
10. Relending/Rediscounting
11. Receivables Financing
12. Technology Adoption

Eligible Projects

1. Crop production, processing and marketing within the value chain of high value crops and coconut, including:
 - Development of new plantation, replanting, rejuvenation, rehabilitation and maintenance of existing plantation
 - Establishment of nursery, budwood/mother plant/parent clone gardens
 - Post-harvest activities (fermentation, drying) and processing/manufacturing (roasting, grinding/milling, packaging, etc.)
 - Trading/Marketing/Export
2. Farm Mechanization Services including Agri-machinery manufacturing/fabrication/assembling
3. Ancillary/allied businesses (warehousing/storage, hauling, cold chain projects, etc.)

Credit Facility

1. Short-Term Loan (STL) / Short Term Loan Line (STLL)
2. Term Loan (TL)
3. Rediscounting Line
4. Letter of Credits/Trust Receipt Line

Amount of Loan

1. For Production: Up to 80% of the total project cost. Up to 90% of the funding requirement for agri-graduates or trained in crop production
 - Specific requirements in the Tripartite Agreements between the Bank, its conduits and end-users (farmers, fisher folks, etc.)
2. For Working Capital: within computed working capital requirement
3. For Sugar Quedan/Molasses Certificate Financing/Commodity Loan: up to 85% of the market price of sugar or molasses or commodity at the time of availment
4. For Fixed Asset: not more than 80% of the validated acquisition/construction cost
5. For land acquisition: up to 80% of the appraised value of land but should not exceed 20% of the total project cost
6. Rediscounting: up to 90% of current outstanding balance of the sub-PNs being rediscounted

Interest Rate

Prevailing lending rate at the time of availment.

Loan Tenor

1. For STLL - one-year line available via up to 360 days Promissory Notes (PNs) depending on cash cycle
2. STLL Sugar Quedan/Molasses Loan - up to 180 days or expiry of validity of Quedan/ Molasses Certificate, whichever comes first
3. Term Loan
 - Production, based on crop cycle/gestation and payback period of the project
 - Permanent Working Capital- maximum of five (5) years based on the requirement and cash position of the borrower
 - Fixed Assets Acquisition/Construction- Based on project cash flow/payback period but not more than the economic useful life of fixed assets